

Job Opening

Retail Sales Representative



To apply please email resume to ana.r.gonzalez@charter.com

Please indicate Retail Sales Representative in the subject line.

Location: Spectrum - Various Best Buy Locations in North Orange County

Compensation: \$15-\$17/ hour plus uncapped commission **Full Time**

Spectrum is America's fastest-growing TV, internet and voice provider. Our organization is one filled with a diverse group of hardworking people. They're committed to helping us grow, and we're committed to growing with them because making sure everyone reaches their full potential is a key part of our mission.

Our extensive training program, competitive base salary and generous commission structure provides the foundation you need to be a successful salesperson. Meeting and exceeding sales goals while delivering service solutions to our customers - it's a win-win.

What are our expectations?

- Meet or exceed monthly sales goals, including wireless sales (where applicable)
- Ensure a great customer experience
- Educate and engage customers through product demonstrations
- Be a team player (because we spend way too much time together)
- Know your stuff - maintain strong knowledge of all TV, internet and wireless products, pricing plans, promotions and service features for Spectrum, as well as our competitors

What's required to get started?

- Thrive in a fast-paced team environment
- Read, write and speak the English language to effectively communicate with employees, customers, and suppliers in person, on the phone and by written communications
- Lifting up to 35 lbs.
- Standing for prolonged periods of time
- Wearing a required uniform
- High School Diploma or equivalent

Preferred Experience:

- Sales Experience: 1 - 5 years
- Knowledge of latest technology and devices
- Commissioned sales experience
- Retail sales or wireless sales
- Valid driver's license

Career Advancement:

Looking for a great company with exciting growth opportunities? This is the place to be. Establish yourself as a successful Retail Sales Specialist, enjoy the many benefits we have to offer and plan for a long and rewarding career with Spectrum.

